



FELCHLIN SWITZERLAND IS A LEADING MANUFACTURER OF PREMIUM COUVERTURE, CHOCOLATE AND FINEST INGREDIENTS FOR CONFECTIONERY PROFESSIONALS. OUR SUCCESS IS CHARACTERIZED BY QUALITY, CREATIVITY AND FLEXIBILITY.

We are looking for a passionate and committed individual with a pastry chef background and an entrepreneurial mindset for the position of a

## **Technical & Sales Manager USA/Canada based in the USA**

### **Job Information**

- Sales and technical activities in the USA and Canada
- Support of distributors, key accounts and customers
- Ensure strong, sustainable customer engagement and satisfaction
- Organize and conduct Chef Seminars, demonstrations and product trainings
- Business development for additional market segments
- Regular travelling in the region and to headquarters Switzerland

### **Your Profile**

- You are passionate about the premium gastronomic world and strive to both enhance your expertise and strengthen the network in the region.
- You set/achieve objectives in a customer-oriented, structured and efficient manner.
- You have a professional background as a trained pastry chef/confectioner and sales experience within the pastry industry.
- You have 10+ years in the confectionery/pastry business or 2+ years work experience in a pastry sales related position. B2B sales experience is an advantage.
- You are proficient in English. Skills in Spanish, French, German are a plus.

### **Our Offer**

- A dynamic and attractive work environment
- Varied responsibilities with short decision paths
- Room for individual impact and manifold possibilities to make a difference
- Attractive compensation package

If you would like to be part of our international Sales Team and contribute to the success of both our customers and Felchlin Switzerland, please apply by emailing your CV to our CSO:

### **Max Felchlin AG**

Patrick Baumann, [patrick.baumann@felchlin.com](mailto:patrick.baumann@felchlin.com)

**MAX FELCHLIN AG**

Gotthardstrasse II – 6438 Ibach – [www.felchlin.com](http://www.felchlin.com)